

Shareholder information

Three-year financial history

	Year ended 30 September 2009 £m	Year ended 30 September 2008 £m	Year ended 30 September 2007 £m
Revenue	13,863	13,932	12,840
Underlying operating profit	443	398	261
Underlying operating profit margin %	3.2%	2.9%	2.0%
Underlying earnings per share (basic)	23.8p	20.4p	14.4p
Return on invested capital (ROIC)	9.2%	8.4%	5.4%

Shareholder profiles

In the 12 months to 30 November 2009 the Company was notified by way of Transparency Directive Form 1 (TR1) notifications of the following voting rights of the issued ordinary share capital of the Company.

	Shares	
	(m)	%
TUI AG	603,996,039	54.00
Prudential	37,097,287	3.31

Financial calendar

AGM:	9 February 2010
Interim results:	May 2010
Preliminary results:	December 2010



Shareholder discount

Eligible shareholders are entitled to the following discounts (which are subject to change) when booking holidays through our dedicated Shareholder Discount Line.

First Choice*

Best price on the www.firstchoice.co.uk website plus a further discount of £20 per adult or £40 per booking (cruise, short/medium haul destinations) or £40 per adult or £80 per booking (long haul destinations).

Thomson*

Best price on the www.thomson.co.uk website plus a further discount of £20 per adult or £40 per booking (cruise, short/medium haul destinations) or £40 per adult or £80 per booking (long haul destinations).

Thomson Airways

Best price on the www.thomson.co.uk website plus a further discount of £10 per person for a return journey (short/medium haul destinations) or £20 per person for a return journey (long haul destinations).

Thomson Worldwide*

Best price on the www.thomsonworldwide.com website plus a further discount of £20 per adult or £40 per booking (short/medium haul destinations) or £40 per person or £80 per booking (long haul destinations).

Citalia*

Best price on the www.citalia.com website plus a further discount of £20 per adult or £40 per booking (short/medium haul destinations) or £40 per person or £80 per booking (long haul destinations).

Hayes & Jarvis*

Best price on the www.hayesandjarvis.co.uk website plus a further discount of £20 per adult or £40 per booking (short/medium haul destinations) or £40 per person or £80 per booking (long haul destinations).

Jetsave*

Best price on the www.jetsave.co.uk website plus a further discount of £20 per adult or £40 per booking (short/medium haul destinations) or £40 per person or £80 per booking (long haul destinations).

Meon Villas*

Best price on the www.meonvillas.com website plus a further discount of £20 per adult or £40 per booking (short/medium haul destinations) or £40 per person or £80 per booking (long haul destinations).

Sovereign*

Best price on the www.sovereign.com website plus a further discount of £20 per adult or £40 per booking (short/medium haul destinations) or £40 per person or £80 per booking (long haul destinations).

Hotelopia

Best price on all hotels on the www.hotelopia.co.uk website plus an additional 14% discount.

Imaginative Traveller*

Best price on the www.imaginative-traveller.com website plus an additional 10% discount.

Country Walkers

Best price on the www.countrywalkers.com website plus a further discount of £200 per adult or £400 per booking on all escorted tours.

The Moorings*

Best price on the www.moorings.com website plus a further discount of £20 per adult or £40 per booking (short haul destinations) or £40 per adult or £80 per booking (long haul destinations).

Sunsail*

Best price on the www.sunsail.co.uk website plus a further discount of £20 per adult or £40 per booking (short haul destinations) or £40 per adult or £80 per booking (long haul destinations).

Le Boat*

Best price on the www.leboat.co.uk website plus a further discount of £20 per adult or £40 per booking on all destinations.

Club Vass*

Best price on the www.clubvass.com website plus a further discount of £20 per adult or £40 per booking on all destinations.

*Discounts are not valid on accommodation-only bookings and cannot be used in conjunction with any discretionary discounts, group savings or other promotional offers.

In order to qualify for the scheme, private shareholders (including those holding through a nominee account) must hold at least 500 ordinary shares in the Company on the date of booking the holiday and must have been on the register of shareholders for a minimum period of one year on that date.

To register for your discount call Equiniti on 0871 384 2030 (Monday to Friday 0830-1730hrs). You will be required to provide details to confirm you are an eligible shareholder. Once confirmed, you will be given a unique code.

To make a booking call us on: 0844 800 3104 (Monday to Friday 0900-1800hrs, Saturday 0900-1700hrs). You will be asked for your unique code and your discount will be applied.

Share dealing service

An execution-only share-dealing service for the purchase and sale of TUI Travel PLC shares is available from NatWest Stockbrokers. NatWest Stockbrokers is authorised and regulated by the Financial Services Authority and is a member of the London Stock Exchange and PLUS.

For details, please contact:

NatWest Stockbrokers
Waterhouse Square
38-142 Holborn
London EC1N 2TH
Tel: 0808 208 4433

Find out more

TUI Travel PLC has a corporate website which can be accessed through www.tuitravelplc.com

Shareholder information

Contacts and advisers

Secretary and Registered Office

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TUI Travel PLC
TUI Travel House
Crawley Business Quarter
Fleming Way
Crawley
West Sussex RH10 9QL
Telephone: +44 (0)1293 645700
Facsimile: +44 (0)1293 645704
Registered number 6072876

Auditors

KPMG Audit Plc

Merchant bankers

Lazard Brothers & Co Limited
Deutsche Bank

Stockbrokers

RBS Hoare Govett Limited
Deutsche Bank

Solicitors

Herbert Smith

Bankers

Barclays Bank PLC
Citigroup NA
Royal Bank of Scotland plc
Société Générale

Registrars and transfer office

Equiniti Limited
Aspect House
Spencer Road
Lancing BN99 6DA
Shareholder Contact Centre No: 0871 384 2030
International: +44 (0) 121 415 7161
Website: www.shareview.co.uk

Company website

www.tuitravelplc.com

Glossary of key terms

AGM

Annual General Meeting

A&D

Accommodation & Destinations Sector

Asset-right

Optimum mix of owned and leased assets

B2B

Business-to-Business

B2C

Business-to-Consumer

Bedstock

Accommodation capacity

Bednights

Amount of accommodation sold

bn

billion

Business combination

The merger of the Tourism Division of TUI AG (excluding certain hotel assets) and First Choice Holidays PLC

CIS

Commonwealth of Independent States

CO₂/RPK

Carbon dioxide emissions per revenue passenger kilometre

Controlled distribution

Owned and franchised retail shops, call centre and website

CGU

Cash generating unit

DABS

Deferred Annual Bonus Scheme

Differentiated content

Includes hotels and products that have been tailored to offer additional services and facilities to our customers

Direct distribution

Retail, call centre and website

EBT

Employee Benefit Trust

EPS

Earnings per share

ETS

European Emissions Trading Scheme

GAS

Group Audit Services

GDP

Gross Domestic Product

GMB

Group Management Board

JV

Joint venture

KPIs

Key Performance Indicators

Lates market

8-10 weeks prior to departure

Load factor

Passenger volumes as a percentage of capacity

m

million

Merger

The business combination of the Tourism Division of TUI AG (excluding certain hotel assets) and First Choice Holidays PLC

MOU

Memorandum of Understanding

PSP

Performance Share Plan

RCF

Revolving Credit Facility

ROIC

Return on invested capital

RPI

Retail Price Index

Sector

Subset of TUI Travel PLC whose businesses share similar characteristics, these include Mainstream Sector, Activity Sector, Specialist & Emerging Markets Sector and Accommodation & Destinations Sector

Specialist Sectors

The Specialist Sectors are the Activity Sector, Specialist & Emerging Markets Sector and Accommodation & Destinations Sector

Summer season

May to October

TSR

Total Shareholder Return

TUI AG

TUI Travel PLC's majority shareholder

The Board

TUI Travel PLC Board of Directors

The Group

The TUI Travel PLC Group of Companies

The Company

TUI Travel PLC

VCSP

Value Creation Synergy Plan

WACC

Weighted average cost of capital

Winter season

November to April